

A conference organised by the IBA Real Estate Section,
supported the IBA European Regional Forum



the global voice of
the legal profession®

8th Real Estate Investment Conference

Networking with real estate lawyers, trends, opportunities and new frontiers

13–15 April 2016, SKT PETRI Hotel, Copenhagen, Denmark

Topics include:

- Global market update and a fair guess on mega trends
- Recent developments in M&A real estate
- Are you at risk? Warranty claims and insurance
- Super brands and real estate
- Real estate 2030 – visionary thinking
- Shopping centres – trends and structure of leases and concession agreements
- Real estate and capital markets
- Hot topics in real estate – what's on your mind?



REGISTER BEFORE
4 MARCH 2016
TO RECEIVE EARLY
REGISTRATION
DISCOUNTS

BOOK NOW AT WWW.IBANET.ORG/CONFERENCES/CONF690.ASPX

UP TO 10¼ CPD/CLE
HOURS AVAILABLE*

Programme

Conference Co-Chairs

Nikolaus Pitkowicz *Graf & Pitkowicz, Vienna; Chair, IBA Real Estate Committee*

Jakob Schou Midtgaard *Plesner, Copenhagen; Real Estate Investments Liaison Officer, IBA Real Estate Committee*

Local Host Committee

Thomas Albrechtsen *Kromann Reumert, Copenhagen*

Niels Gram-Hanssen *Rønne & Lundgren, Hellerup*

Henrik Groos *Accura, Copenhagen*

Lars Kjær *Bech Bruun, Copenhagen*

Jakob Schou Midtgaard

Christian Schow Madsen *Bruun Hjejle, Copenhagen*

Michael Wejp-Olsen *Gorrissen Federspiel, Copenhagen*

Wednesday 13 April

1900 – 2100 **Welcome reception**

Join us at the opening reception, hosted by the local Host Committee firms, to meet other conference delegates and make the most of networking opportunities with leading real estate lawyers of the world.

Keynote speaker

Frank Jensen *Lord Mayor of Copenhagen and former chairman of the Danish Bar Association, Copenhagen (or a representative from his office).*

Further details to follow.

Continuing Professional Development/Continuing Legal Education

For conference delegates from jurisdictions where CPD/CLE is mandatory, the IBA will provide a Certificate of Attendance for the conference. Subject to CPD/CLE requirements, this can be used by conference delegates to obtain the relevant number of hours' accreditation.

A CPD/CLE Certificate of Attendance is available to conference delegates on request. Please ask at the IBA conference registration desk for information on how to obtain the certificate.

Thursday 14 April

0800 – 1800 **Registration**

0900 – 0915 **Opening remarks**

Nikolaus Pitkowicz

0915 – 1000

Global market update and a fair guess on mega trends

Economists, real estate consultants and corporate finance advisors will provide an update on the real estate sector, through both geographical and sector perspectives. The purpose of the session is to provide an overview of the current state of the sector and a view on the financial trends that may affect the sector in the coming years.

Speakers

Dr Neil Blake *Head of Research EMEA, CBRE, London*

Thomas A Mueller *Managing Director, BlackRock, London*

Christian Schow Madsen

Peter Winther *Sadolin & Albæk, Copenhagen*

1000 – 1035

Recent developments in M&A real estate – part one

The transaction volume has increased significantly in recent years. The session will include a discussion of recent trends and developments particularly as regards cross-border real estate investments. What are the market drivers and sources of capital – and what may spoil the party? The discussion will focus on selected topics of great importance for M&A real estate advisors.

Thursday continued

Speakers

Thomas Albrechtsen

Pii Ketvel *Marcol Capital Europe SA, Luxembourg; Vice-Chair, IBA Corporate Counsel Forum*

Thomas Mueller *Hengeler Mueller, Frankfurt*

Ulf Pleschiutschnig *Managing Director, Morgan Stanley, London*

Robert Porter *Reed Smith, London*

Peter Vocke *Heuking Kühn Lüer Wojtek, Düsseldorf*

1035 – 1100 **Coffee/tea break**

1100 – 1135

Recent developments in M&A real estate – part two

1135 – 1235

Are you at risk? Warranty claims and insurance

Warranty insurances taken out to cover risk against warranty claims etc, and expanded versions of title insurances are becoming a natural component to many real estate transactions. Insurance providers and lawyers will introduce the products and discuss how to apply them and discuss pros and cons.

Speakers

Nicole Levin Mesard *Debevoise & Plimpton, New York*

Luis Moreno Trevino *Haynes and Boone, Mexico City*

Phil Skinner *Arnall Golden Gregory, Atlanta, Georgia; Chair, IBA Commercial Real Estate Subcommittee*

Hans Swolin *JLT Risk Solution AB, Stockholm*

Frederik Von Barnekow *Senior Underwriter, Risk Point, Copenhagen*

Michael Wejp-Olsen

1235 – 1400 **Lunch**

1400 – 1500

Super brands hotels, retail and real estate

Very often a location or a building is used by super brands (eg, hotel, restaurant, retail outlet) to underpin their brand and business. Industry representatives and legal advisors discuss a few examples and representatives from the hotel industry provide their views.

Speakers

Simon Ellis *Director, M&G Investments, London*

Niels Gram-Hanssen

Christian Kielgast *Nordic Hotel Consulting, Copenhagen*

Peter Kreiner *CEO, Noma, Copenhagen*

Tuomas Laakso *VP Development, Marriott, Zurich*

Michael Lunjevich *Hadef & Partners, Dubai; Scholarship Officer, IBA Real Estate Committee*

1500 – 1515

Interactivity break – Get to know your fellow delegates.

A short, informal session to re-awaken your senses in a mildly competitive and fun environment. The ability to accept a challenge is required but you can leave the killer instinct for those tough negotiations!

Moderator

Michael Lunjevich

1515 – 1615

Forward commitments

Since banks have been slow in returning as lenders to the real estate developers and investors, the market has experienced an increase in forward funding and forward purchase structures. During this session, each of the participants will give a brief presentation on their experience of this topic. Subsequently the session will be structured as a panel discussion. During the discussion both the panel and audience members will be invited to participate.

Speakers

Søren Damgaard *Bruun Hjejle, Copenhagen*

Jesper Bo Hansen *Head Corporate Finance in Denmark and Head of European Operations, Catella, Copenhagen*

Flemming Jensen *CEO, Sjælsø Management AS, Copenhagen*

Rikke Lykke *Managing Director and Head of Nordic Region, Patrizia, Copenhagen*

Pedro Nicholson *Estudio Beccar Varela, Argentina; Conference Coordinator, IBA Real Estate Committee*

1615 – 1640 **Coffee/tea break**

1640 – 1800

Real estate 2030 – visionary thinking

The world around us is changing rapidly and this will have an impact on the real estate sector. The panel will take a brave shot at predicting what real estate will look like in 2030. The panel will be structured with keynote input from Future Studies and then an exchange of views on the future real estate sector:

- What will the future be like
- Urbanisation and the way we are living. Where we live and where we work.
- Round table – What will that mean to real estate and the real estate sector.

Speakers

Boris Babic *Babic & Partners, Zagreb; Senior Vice-Chair, IBA Real Estate Committee*

Lars Kjær



Conference Luncheon Sponsor

MATTOS FILHO >

Mattos Filho, Veiga Filho,
Marrey Jr e Quiroga Advogados

Thursday continued

Samuli Koskela *Lexia Asianajotoimisto Oy, Helsinki; Vice-Chair, Servicing Industry Subcommittee, IBA Real Estate Committee*
Finn Nørkjær *BIG Architects, Copenhagen*
Jeffrey Scott *Saunders Project Manager, Copenhagen Institute for Futures Studies, Copenhagen*

1930 **Conference dinner**

The Private Dining Room at Nimb Terrasse
Bernstorffsgade 5
1577 Copenhagen

Located at the entrance to the Tivoli Gardens, Nimb Terrasse is firmly at the heart of over 100 years of gastronomic tradition and excellence from the Nimb family. Join us for what will be an excellent networking and dining experience.

Ticket price: £90 per person

Ticket price includes entry to the Tivoli Gardens.

Friday 15 April

0830 – 1330 **Registration**

0900 – 0910 **Opening remarks**

Nikolaus Pitkowicz

0910 – 1030

Shopping centres – trends and structure of leases and concession agreements

Shopping centres are always a good way to integrate industry and legal speakers with focus on Illums Bolighus as an example which is operated by La Rinascente and CityCon's concept across the region.

Speakers

Claudio Cocuzza *Cocuzza & Associati, Milan; Website Officer, IBA Regulation of Lawyers' Compliance Committee*

Sean Hill *Managing Director, Kadewe Group, Berlin*

Hans Peter Jørgensen *Gorrissen Federspiel, Copenhagen*

Ari Käkelä *Legal Counsel, CityCon, Helsinki*

Maria Flavia Seabra Gemperli *Machado Meyer, São Paulo*

1030 – 1100 **Coffee/tea break**

1100 – 1220

Real estate and capital markets

A session with input from leading advisors and investors on how the capital markets and real estate are becoming increasingly integrated, eg property indices and how they may be used in property derivatives. Why do institutional investors decide to invest in real estate vehicles?

Speakers

Dr Neil Blake

Johan-Brønnum Schou *Novo Nordisk, Hellerup*

Jan Büchsenstein *Head of Central Regulatory Affairs, Credit Suisse, Zurich; Membership Officer, IBA Real Estate Committee*

Henrik Groos

Rafael Truan Blanco *Thomas de Carranza Abogados, Madrid*

1220 – 1315

Hot topics in real estate - what's on your mind?

An interactive session with input from IBA Officers, conference delegates and speakers.

We encourage delegates and committee members to suggest topics prior to the conference. Please submit your topic suggestions to henrik.groos@accura.dk

Moderators

Rossana Duarte *Mattos Filho Veiga Filho Marrey Jr e Quiroga Advogados, Sao Paulo; Vice Chair, IBA Real Estate Committee*

Henrik Groos

Veronique Lagarde *Dentons Europe AARPI, Paris; Vice-Chair, Commercial Real Estate Subcommittee, IBA Real Estate Committee*

Oyetola Oshobi *Babalakin & Co, Lagos*

Juan Pablo Stitchkin *Carey, Santiago*

Jiong Zhang *Zhong Lun Law Firm, Beijing; Asia Pacific Forum Liaison Officer, IBA Real Estate Committee*

Nancy Zhang *Jincheng Tongda & Neal Law Firm;*

Communications Officer, IBA Real Estate Committee

1430

Real Estate Committee Officers' open meeting

All delegates are invited to participate in the IBA Real Estate Committee Officers' meeting. The venue will be confirmed during the conference.



IBA 2016 18–23 SEPTEMBER WASHINGTON DC

The 2016 IBA Annual Conference will be held in Washington DC, home to the federal government of the USA and the three branches of US government – Congress, the President and the Supreme Court. Washington DC is also an important centre for international organisations and is home to the International Monetary Fund and the World Bank. As well as being the political centre of the USA, Washington DC is home to some spectacular museums and iconic monuments clustered around the National Mall.

Washington DC will give the 2016 IBA Annual Conference the perfect blend of opportunities for business, cultural exploration and to develop a unique set of new contacts. This mix makes Washington DC an ideal location for the world's leading conference for international lawyers.

WHAT WILL WASHINGTON DC 2016 OFFER YOU?

- Access to the world's best networking and business development event for lawyers – with over **6,000** lawyers and legal professionals attending from around the world
- Up-to-date knowledge of the key developments in your area of the law – with nearly **200** working sessions covering all areas of practice
- The opportunity to generate new business with the leading firms from around the globe
- Up to **25** hours of continuing legal education and continuing professional development
- A variety of social functions providing ample opportunity to network and see the city's famous sights



TO REGISTER YOUR INTEREST:

Visit: www.ibanet.org/Conferences/Washington2016.aspx

Email: ibamarketing@int-bar.org

OFFICIAL CORPORATE SUPPORTER



Information

Date

13–15 April 2016

Venue

SKT PETRI Hotel
Krystalgade 22
1172 Copenhagen, Denmark
Tel: +45 (33) 459 100
Fax: +45 (33) 459 110
Email: stay@sktpetri.com

Fees

Online registrations received:

| | on or before 4 March | until 6 April |
|--------------------------------|-------------------------|------------------|
| IBA member | £560 | £650 |
| IBA corporate group member* | £420 | £485 |
| Non-member** | £695 | £785 |
| Young lawyers (under 30 years) | £420 | £785 |
| Academics/judges (full-time) | £420 | £785 |
| Public lawyers | £420 | £785 |
| Corporate counsel | £500 | £785 |
| Conference dinner | £90 | £90 |

After **6 April** registrations must be received in hard copy at the IBA office.

Hard copy registration forms and fees received:

| | on or before 4 March | after 4 March |
|--------------------------------|-------------------------|------------------|
| IBA member | £625 | £725 |
| IBA corporate group member* | £470 | £545 |
| Non-member** | £775 | £875 |
| Young lawyers (under 30 years) | £470 | £875 |
| Academics/judges (full-time) | £470 | £875 |
| Public Lawyers | £470 | £875 |
| Corporate counsel | £560 | £875 |
| Conference dinner | £90 | £90 |

*The IBA Corporate Group Member is a reduced rate offered to the in-house legal department of international corporations. This rate is only applicable if your company has a corporate group membership with the IBA.

**By paying the non-member fee, we welcome you as a delegate member of the IBA for the year in which this conference is held, which entitles you to the following benefits:

- 1) Password access to certain parts of the IBA website.
- 2) Receipt of IBA E-news and access to online versions of IBA *Global Insight*.
- 3) The member rate for any subsequent conference registrations for this calendar year.

Photography and filming

Certain sessions and/or social functions may be photographed and/or filmed and some of this content may be used for future IBA marketing materials, member communications, products or services. Should you have any concerns with regard to this, or do not wish to be featured in any of these materials please contact the IBA Marketing Department at ibamarketing@int-bar.org

Language

All working sessions and conference materials will be in English.

How to register

Register online by 6 April at www.ibanet.org/conferences/conf690.aspx and make payment by credit card, to avail of the ten per cent online registration discount or complete the attached registration form and return it to Sophie Boudoc at the IBA together with your payment. You should receive emailed confirmation of your registration within five days; if you do not then please contact Lizzi Diggins on lizzi.diggins@int-bar.org or Helen Bakal on helen.bakal@int-bar.org.

If you would like to become a full or general member of the IBA, which includes membership of one committee or more – and inclusion in and access to our membership directory – we encourage you to do so now in order to register for this conference at the member rate. Full details of how to join can be found at www.ibanet.org.

A reduced rate is offered to lawyers who are over the age of 65, have been an IBA member for more than 20 years and are no longer practising law.

Full payment must be received in order to process your registration.

Fees include:

- Attendance at all working sessions
- Conference materials, including any available speakers' papers submitted to the IBA before 6 April
- Access to the above conference working materials from the IBA website (www.ibanet.org) approximately seven days prior to the conference
- Access to mobile delegate search application
- Lunch on 14 April
- Tea and coffee during breaks
- Invitation to hosted reception on 13 April

Please note that registrations are not transferable.

List of participants

In order for your name to appear in the list of participants, which will be distributed at the conference, your registration form must be received by 6 April at the latest.

Mobile delegate search application

All registered delegates will receive a printed list of participants at the conference; however delegates are now also able to use the mobile delegate search. This application has been developed to aid networking by giving delegates instant access to an up-to-date list of their fellow attendees, and comes with the added benefit of a built-in messaging service. All registered delegates with an internet or Wi-Fi-enabled device will have access, using their IBA username and password. Simply visit:

m.ibanet.org/conf690

Registration confirmation

All documentation regarding your attendance at the conference can now be obtained from the IBA website. Upon receipt of your payment for the conference a confirmation email will be sent containing instructions on how to download the documents. Registration confirmation will not be distributed by post.

Promotional literature

Please note that no individual or organisation may display or distribute publicity material or other printed matter during the conference, unless by prior arrangement with the IBA. Organisations and companies wishing to discuss promotional opportunities should contact the Sponsorship Department at the IBA (sponsorship@int-bar.org).

Payment of registration fees

Pounds sterling: by cheque drawn on a UK bank and in favour of the International Bar Association. Please send to: 4th Floor, 10 St Bride Street, London EC4A 4AD, United Kingdom.

OR by bank transfer to the IBA account number: 13270222 (Sort Code 56-00-03) at the National Westminster Bank, St James's & Piccadilly Branch, 208 Piccadilly, London W1A 2DG, United Kingdom or SWIFT address NWBKGB2L, IBAN GB05NWBK56000313270222. Please ensure that a copy of the bank transfer details is attached to your registration form.

Euro: by cheque or bank draft, drawn on a euro zone bank and converted at the current rate of exchange and in favour of the International Bar Association OR by bank transfer to the IBA bank account number 550/00/06570631 (Sort Code 56-00-03) at the National Westminster Bank, St James's & Piccadilly Branch, 208 Piccadilly, London W1A 2DG, United Kingdom or SWIFT address NWBKGB2L, IBAN GB58NWBK60721106570631. Please ensure that a copy of the bank transfer details is attached to your registration form.

Use the exchange rate prevailing at the time of registration.

US dollars: by cheque converted at the current rate of exchange and drawn on a US bank and in favour of the International Bar Association. Please send to: 4th Floor, 10 St Bride Street, London EC4A 4AD, United Kingdom.

OR by bank transfer to the IBA account number: 01286498 (Sort Code 56-00-03) at the National Westminster Bank, St James's & Piccadilly Branch, 208 Piccadilly, London W1A 2DG, United Kingdom. SWIFT address NWBKGB2L, IBAN GB55NWBK60730101286498. Please ensure that a copy of the bank transfer details is attached to your registration form.

Use the exchange rate prevailing at the time of registration.

Credit card payments: by Visa, MasterCard or American Express. No other cards are accepted.

PLEASE ENSURE THAT YOUR NAME AND 'CON690COPENHAGEN' APPEAR ON ANY TRANSFER OR DRAFT.

No deductions or withholdings

All fees payable to us by you in accordance with the terms contained in this 'Information' section shall be paid free and clear of all deductions or withholdings whatsoever.

If any deductions or withholdings are required by law to be made from any fees payable to us by you under the terms contained in this 'Information'

section you shall pay such sum as will, after the deduction or withholding has been made, leave us with the same amount as we would have been entitled to receive in the absence of any such requirement to make a deduction or withholding.

If we obtain the benefit of any tax credit or other relief by reference to any such deductions or withholdings, then we shall repay to you such amount as, after such repayment has been made, will leave us in no worse position than we would have been had no such deductions or withholdings been required.

Conference sell-outs

The IBA places its conference in venues of a suitable size for the event; however there are times when our conferences may sell out. Should this happen, prospective delegates will be informed and a waiting list will operate. The waiting list will function on a 'first come, first served' basis, subject to receiving registered delegate cancellations. The IBA will not be liable for any travel or accommodation expenses incurred by an individual who travels to the conference without a confirmed place at the event.

Cancellation of registration

If cancellation is received in writing at the IBA office by 18 March, fees will be refunded less a 25 per cent administration charge. We regret that no refunds can be made after this date. Registrations received after 18 March will not be eligible for any refund of registration fees.

Provided you have cancelled your registration to attend an IBA conference in accordance with the terms of the 'cancellation of registration' clause included in the 'Information' section of the relevant conference programme, you must then confirm to us in writing at the IBA office as soon as possible but in no event later than one year (12 calendar months) from the date of any such conference all necessary details to enable any reimbursement owed to you to be paid. We regret that no refunds will be made after the date that is one year (12 calendar months) after the date of the relevant conference.

Travel arrangements and visas

Participants are responsible for making their own travel arrangements. It is recommended that you check your visa requirements with your local embassy or consulate. We are unable to dispatch visa invitation letters to support your visa application prior to receipt of your registration form and full payment of registration fees.

Please apply for your visa in good time.

Hotel accommodation

A limited number of rooms have been reserved at the SKT PETRI for the nights of 13 and 14 April inclusive:

SKT PETRI
Krystalgade 22
1172 Copenhagen
Denmark
Tel: +45 (33) 459 100
Fax: +45 (33) 459 110
Email: events@sktpetri.com

The following rate is per room, per night and inclusive of buffet breakfast, service charges and local taxes:

Single room: DKK 1875

Please send your booking request to: events@sktpetri.com and quote reference 3031R073417 to avail of the special IBA rate.

Cancellation and no-show policy

Please note that in the event of any cancellations received after 31 March or no-shows, the whole stay will be charged to the individual guest's credit card given at the time of booking.

Please note that any reservation made after 13 March will be subject to availability and cannot be guaranteed at the special IBA rate.

As a limited number of rooms have been blocked at the hotel, availability cannot be guaranteed once the room block is full.

Delegates are responsible for making accommodation reservations directly with the hotel and entering into an agreement with the hotel regarding credit card guarantees, cancellation terms and conditions, and room rates (should these differ from the special IBA rate). The IBA cannot accept responsibility for hotel accommodation disputes between a delegate and the hotel.

Disabled access

The SKT PETRI is wheelchair accessible. Please notify us if you require special assistance.

Social event ticket reservations cannot be guaranteed unless payment has been received before 8 April and are subject to availability.

Conference dinner

The Private Dining Room at Nimb Terrasse
Bernstorffsgade 5
1577 Copenhagen
Ticket price: £90

International Bar Association Conferences 2016



30–31 JANUARY 2016 THE PEACE PALACE, THE HAGUE
Legal Challenges of Modern Warfare

3–5 FEBRUARY 2016 PALACE HOTEL, TOKYO, JAPAN
IBA/ABA International Cartel Workshop

8–9 FEBRUARY 2016 ETC. VENUES MONUMENT LONDON, ENGLAND
5th Annual IBA Taxation Conference

11–12 FEBRUARY 2016 THE WESTIN PARIS – VENDÔME, PARIS, FRANCE
4th IBA European Corporate and Private M&A Conference

29 FEBRUARY – 1 MARCH 2016 CLARIDGE'S, LONDON, ENGLAND
21st Annual International Wealth Transfer Practice Law Conference

2 MARCH 2016 PUDONG SHANGRI-LA HOTEL, SHANGHAI, CHINA
Young Practitioners' Symposium

3 MARCH 2016 PUDONG SHANGRI-LA HOTEL, SHANGHAI, CHINA
Asia Pacific Arbitration Group Meeting: The influence of IBA Rules and Guidelines on the practice of international arbitration involving Chinese parties

3–4 MARCH 2016 PUDONG SHANGRI-LA HOTEL, SHANGHAI, CHINA
19th Annual IBA International Arbitration Day

6–8 MARCH 2016 INTERCONTINENTAL, LONDON, ENGLAND
17th Annual International Conference on Private Investment Funds

9–11 MARCH 2016 SHERATON HOTEL, RIO DE JANEIRO, BRAZIL
Biennial IBA Latin American Regional Forum Conference

10–11 MARCH 2016 SINGAPORE
2nd IBA Asia-based International Financial Law Conference

18–19 MARCH 2016 THE TAJ MAHAL PALACE, MUMBAI, INDIA
The Changing Landscape of M&A in India

7–8 APRIL 2016 HOTEL DE ROME, BERLIN, GERMANY
7th World Women Lawyers' Conference

14–15 APRIL 2016 COPENHAGEN, DENMARK
8th Annual Real Estate Investment Conference

14–15 APRIL 2016 THE FOUR SEASONS, MEXICO CITY, MEXICO
IBA Annual Employment and Discrimination Law Conference 2016: The new world of work – are workplace laws keeping up with global and regional trends?

17–20 APRIL 2016 WALDORF ASTORIA, NEW YORK, USA
Biennial Conference of the Section on Energy, Environment, Natural Resources and Infrastructure Law 2016: Challenges in the 21st Century – New Issues on the Horizon

21–22 APRIL 2016 JOHANNESBURG, SOUTH AFRICA
Africa – Opportunities and Challenges in M&A Transactions

27–29 APRIL 2016 SAN FRANCISCO, USA
IBA Annual Litigation Forum

3 MAY 2016 NEW YORK CITY, USA
The Future is Here: Insights and Experiences from Today's Law Firm Innovators

8–10 MAY 2016 WALDORF ASTORIA, NEW YORK, USA
27th Annual Conference on the Globalisation of Investment Funds

11–13 MAY 2016 PANAMA CITY, PANAMA
19th Annual IBA Transnational Crime Conference

16–17 MAY 2016 JW MARRIOTT HOTEL, MEXICO CITY, MEXICO
12th IBA Competition Mid-Year Conference

16–17 MAY 2016 DUBAI INTERNATIONAL FINANCIAL CENTRE, DUBAI, UAE
Dispute Resolution in the Arab Region

17–18 MAY 2016 JW MARRIOTT, WASHINGTON DC, USA
32nd Annual IBA/IFA Joint Conference on International Franchising

18–20 MAY 2016 HILTON, ATHENS, GREECE
33rd International Financial Law Conference

22–24 MAY 2016 MILAN, ITALY
22nd Annual IBA Global Insolvency and Restructuring Conference

24–25 MAY 2016 BARCELONA, SPAIN
2nd IBA Global Entrepreneurship Conference: Getting the Right Partners on Board of a Growth Company

25–26 MAY 2016 BARCELONA, SPAIN
11th Annual Bar Leaders' Conference

3–4 JUNE 2016 SAN FRANCISCO, USA
4th Annual World Life Sciences Conference

6–7 JUNE 2016 ROME, ITALY
4th Mediterranean Conference

6–7 JUNE 2016 SOFITEL GRAND, AMSTERDAM, THE NETHERLANDS
27th Annual Communications and Competition Conference

7–8 JUNE 2016 THE PLAZA, NEW YORK, USA
15th Annual International Mergers & Acquisitions Conference

15–16 JUNE 2016 OECD, PARIS, FRANCE
14th Annual Anti-Corruption Conference

23–24 JUNE 2016 OSLO, NORWAY
Opportunities and Challenges for the Oil & Gas Business: from a North Sea and Atlantic Perspective

29 JUNE – 1 JULY 2016 LONDON, ENGLAND
2nd Annual IBA Investing in Africa Conference

18–23 SEPTEMBER 2016 WASHINGTON DC, USA
IBA Annual Conference 2016



18–23 SEPTEMBER WASHINGTON DC
ANNUAL CONFERENCE OF THE INTERNATIONAL BAR ASSOCIATION

OFFICIAL CORPORATE SUPPORTER LexisNexis®

14–16 OCTOBER 2016 ST REGIS, FLORENCE, ITALY
20th Annual Competition Conference

27–28 OCTOBER 2016 TEL AVIV, ISRAEL
2nd Annual Mergers and Acquisitions in the Technology Sector Conference

Registration form



8th Annual Real Estate Investment Conference Networking with real estate lawyers, trends, opportunities and new frontiers

13–15 April 2016, SKT PETRI Hotel, Copenhagen, Denmark

Please read the 'Information' section before completing this form and return it together with your payment to Lizzi Diggins at the address overleaf.

Personal details *(Please attach your business card or write in block capitals)*

Title _____ Given name _____ Family name _____

Name and country to be shown on badge *(if different from above)* _____

IBA membership number *(if applicable)* _____ Date of birth _____

Firm/company/organisation _____

Address _____

Tel _____ Fax _____

Email _____

Special dietary requirements _____

TO OBTAIN A TEN PER CENT DISCOUNT ON THE FEES BELOW,
PLEASE REGISTER BY **6 APRIL** ONLINE AT **WWW.IBANET.ORG/CONFERENCES/CONF690.ASPX**
IBA MEMBERS CAN REGISTER ONLINE BY **4 MARCH** FOR **£560**
PLEASE SEE 'INFORMATION' FOR FURTHER ONLINE REGISTRATION DETAILS.

| Hard copy registration forms and fees received: | on or before 4 March | after 4 March | amount payable |
|-------------------------------------------------|----------------------|---------------|----------------|
| IBA member | £625 | £725 | £ |
| IBA corporate group member* | £470 | £545 | £ |
| Non-member** | £775 | £875 | £ |
| Young lawyers (under 30 years) | £470 | £875 | £ |
| Academics/judges (full-time) | £470 | £875 | £ |
| Public lawyers | £470 | £875 | £ |
| Corporate counsel | £560 | £875 | £ |

Social function

Hosted reception I will attend I will not attend

Conference dinner Number of tickets _____ @ £90 £

One dinner ticket for each delegate is permitted.

Social function ticket reservations are subject to availability and cannot be guaranteed unless payment has been received before **8 April**.

TOTAL AMOUNT PAYABLE £

A REDUCED RATE IS OFFERED TO LAWYERS WHO ARE OVER THE AGE OF 65, HAVE BEEN AN IBA MEMBER FOR MORE THAN 20 YEARS AND ARE NO LONGER PRACTISING LAW. PLEASE CONTACT THE IBA OFFICE FOR FURTHER INFORMATION.
*THE IBA CORPORATE GROUP MEMBER IS A REDUCED RATE OFFERED TO THE IN-HOUSE LEGAL DEPARTMENT OF INTERNATIONAL CORPORATIONS. THIS RATE IS ONLY APPLICABLE IF YOUR COMPANY HAS A CORPORATE GROUP MEMBERSHIP WITH THE IBA.
**JOIN THE IBA TODAY AND REGISTER FOR THIS CONFERENCE AT THE IBA MEMBER RATE.
PLEASE FIND THE MEMBERSHIP APPLICATION FORM AT **WWW.IBANET.ORG**.



FULL PAYMENT MUST BE RECEIVED IN ORDER TO PROCESS YOUR REGISTRATION.
PLEASE NOTE THAT REGISTRATIONS ARE NOT TRANSFERABLE.

Payment details

- I enclose a cheque/bank draft made payable to the IBA for the total amount payable.
- I have transferred to the IBA bank account the total amount payable and have attached a copy of the bank transfer details.
- Please charge the total amount due to my (delete as appropriate) Visa/MasterCard/American Express. *Other cards are not accepted.*

Card number _____ Start date _____ Expiry date _____

Name of cardholder _____

Signature _____ Date _____

Where did you first hear about this conference?

- IBA CONFERENCE OTHER CONFERENCE DIRECT MAIL INTERNET ADVERTISEMENT
- EMAIL EDITORIAL RECOMMENDATION OTHER

Please provide further details, quoting code (if applicable)

IBA listings are provided to relevant third parties for marketing purposes. The IBA will treat your personal information with the utmost respect and in accordance with UK data privacy laws.

If you are agreeable to passing on your details, please tick this box

If you do **not** wish to receive IBA information and materials, please tick this box

Your details will however be included in the list of participants.

Please send the completed form to:

International Bar Association

Lizzi Diggins

4th Floor, 10 St Bride Street, London EC4A 4AD, United Kingdom

Tel: +44 (0)20 7842 0090 Fax: +44 (0)20 7842 0091

Email: lizzi.diggins@int-bar.org www.ibanet.org

For office use only Payment _____ Banked _____ Processed _____

The International Bar Association's Human Rights Institute



the global voice of
the legal profession®

The International Bar Association's Human Rights Institute (IBAHRI), established in 1995, works to promote and protect human rights and the independence of the legal profession worldwide. The IBAHRI undertakes training for lawyers and judges, capacity-building programmes with bar associations and law societies, and conducts high-level fact-finding missions and trial observations. The IBAHRI liaises closely with international and regional human rights organisations, producing news releases and publications to highlight issues of concern to worldwide media.



All IBAHRI activities are funded by grants and individual donations.

To help support our projects, become a member for just £40 a year – less than £4 a month.

Visit www.ibanet.org/IBAHRI.aspx for more information, and click join to become a member. Alternatively, email us at hri@int-bar.org.

To read more on IBAHRI activities, download the IBAHRI Annual Report 2014 at <http://tinyurl.com/IBAHRI-AnnualReport2014>.



Our work around the world

■ Work carried out in 2014 ■ Work carried out prior to 2014



www.ibanet.org/IBAHRI.aspx



@IBAHRI



/IBAhumanrights



International Bar Association

the global voice of the legal profession

The **International Bar Association** (IBA), established in 1947, is the world's leading organisation of international legal practitioners, bar associations and law societies. The IBA influences the development of international law reform and shapes the future of the legal profession throughout the world. It has a membership of more than 80,000 individual legal professionals and 190 bar associations and law societies spanning all continents and has considerable expertise in providing assistance to the global legal community.

Grouped into two divisions – the **Legal Practice Division** and the **Public and Professional Interest Division** – the IBA covers all practice areas and professional interests, providing members with access to leading experts and up-to-date information. Through the various committees of the divisions, the IBA enables an interchange of information and views among its members as to laws, practices and professional responsibilities relating to the practice of law around the globe. Additionally, the IBA's world-class conferences provide unrivalled professional development and network-building opportunities for international legal practitioners, senior business professionals, regulators and government officials.

The IBA Real Estate Section overview

The Real Estate Committee is the only truly international forum for lawyers interested in real estate law. The recent globalisation of the real estate sector has fundamentally changed the Committee's focus. While real estate assets are traditionally governed by national rules, real estate transactions have long ceased to be a purely national matter. Today, the ownership of properties is traded among investors around the globe. Increasing internationalisation of all aspects of real estate law has also changed the types of lawyers involved. Transactional specialists who often have a corporate law background have in many cases replaced traditional real estate lawyers. In this evolving context, the Real Estate Committee provides a unique and valuable forum for lawyers from different countries and different legal backgrounds to address all sorts of practical and legal issues, exchange views and meet during conferences.

In recognition of its remarkable invigoration, the Committee has recently been officially awarded by the IBA Legal Practice Division. Members of the Real Estate Committee are encouraged to participate actively in the Committee's work at its annual conferences, its annual open officers meetings, and, throughout the year, through special projects and through articles in the Committee's newsletter. Involvement with the Real Estate Committee provides an excellent opportunity not only to exchange views on real estate related matters but also to make useful contacts with real estate lawyers from all over the world.

The European Regional Forum overview

The European Regional Forum has been developing and strengthening the existence of the IBA within the whole of Europe by promoting the goals of the IBA to members, non-members and others, disseminating professional know-how, and assisting the committees and other constituencies of the IBA to increase their presence in the different sub-regions of Europe, including parts of North Africa and the Middle East.

The goals of the forum include addressing current and long-term needs of professional organisations and individual members within the geographical reach of the Forum, as well as increasing membership and participation in the IBA and integrating them within the organisation. The Forum will also facilitate cross-border activity between lawyers and bars in different European countries. The Forum has a particular focus on cross disciplinary activities.

Contact information

International Bar Association

4th Floor, 10 St Bride Street, London EC4A 4AD, United Kingdom

Tel: +44 (0)20 7842 0090 Fax: +44 (0)20 7842 0091

Email: member@int-bar.org www.ibanet.org